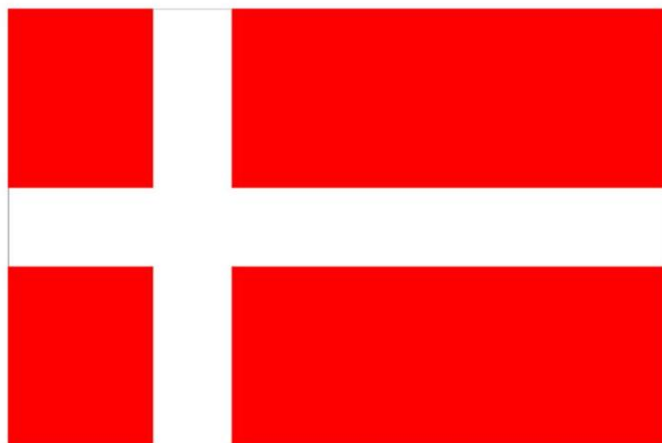




Lars Hummelrose,  
Managing Director, DBDH



# Promote District Energy for a Sustainable City Transformation

- The Go-To-Platform for district energy
- 1978
- 75+ members
- Magazine HOT|COOL
- Seminars, training, exchanges of know-how



# Case Denmark:

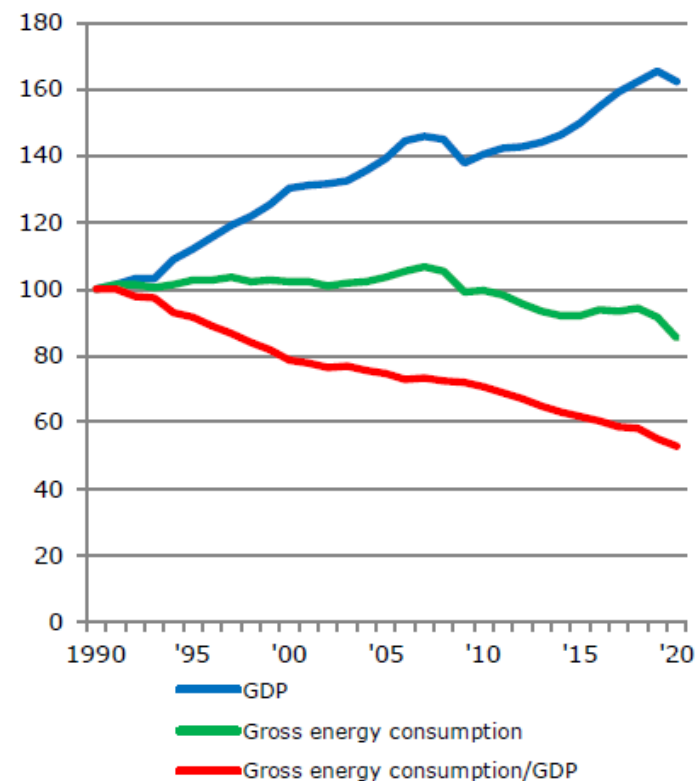
The role of District Heating to  
become CO2 neutral in 2030

- *The Danish Fairytale*
- *The role of DH today*
- *How did Denmark get there?*
- *The future role of DH*

# THE DANISH FAIRYTALE

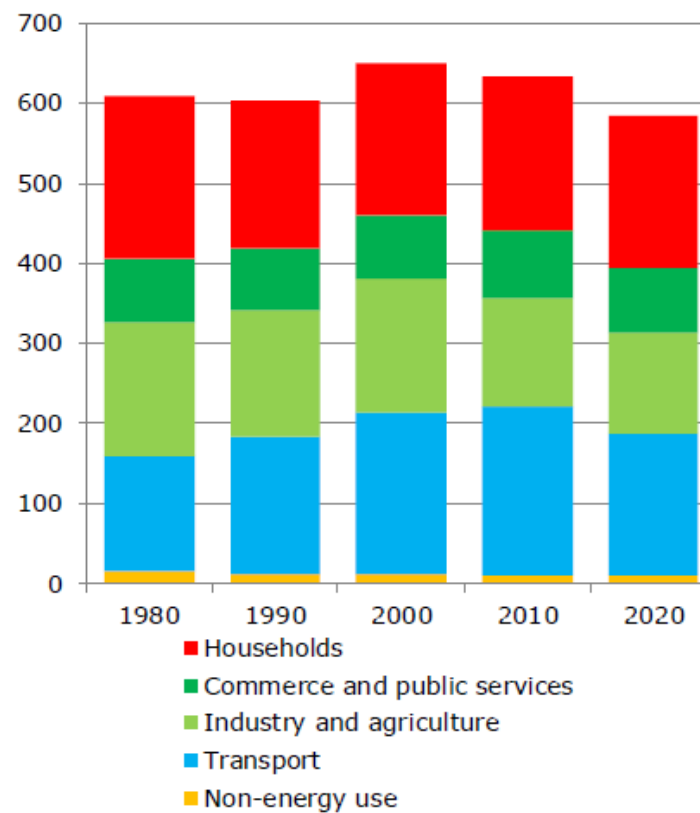
**GDP, gross energy consumption and energy intensity**  
(Adjusted)

Index 1990=100

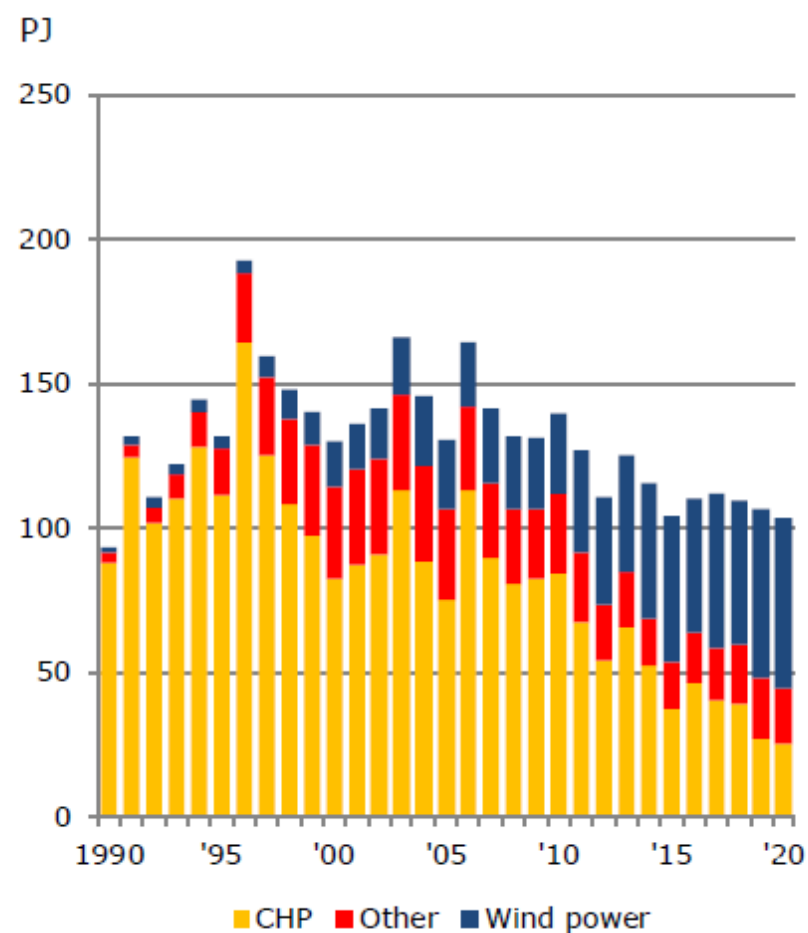


**Final energy consumption by sector**  
(Climate adjusted)

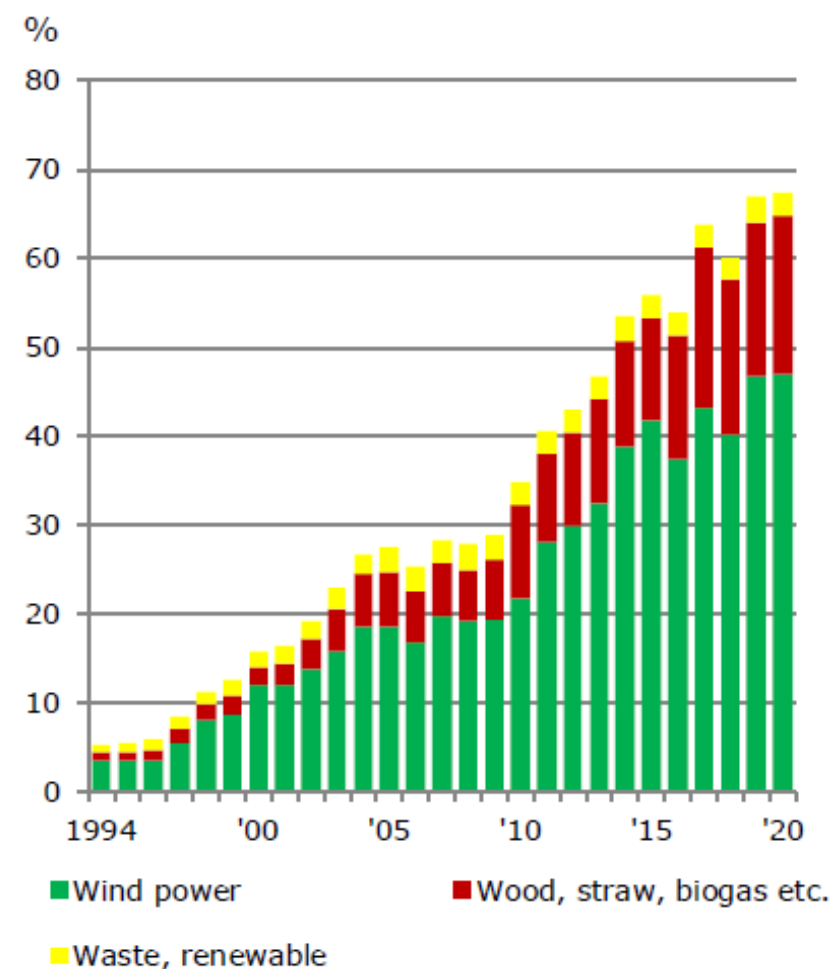
PJ



## POWER PRODUCTION



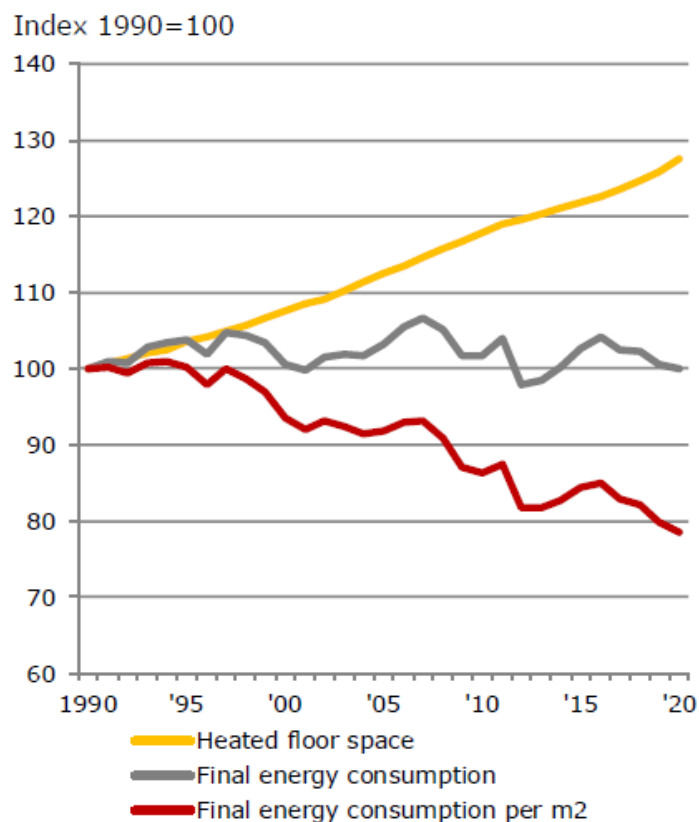
## PERCENT GENERATED BY RE



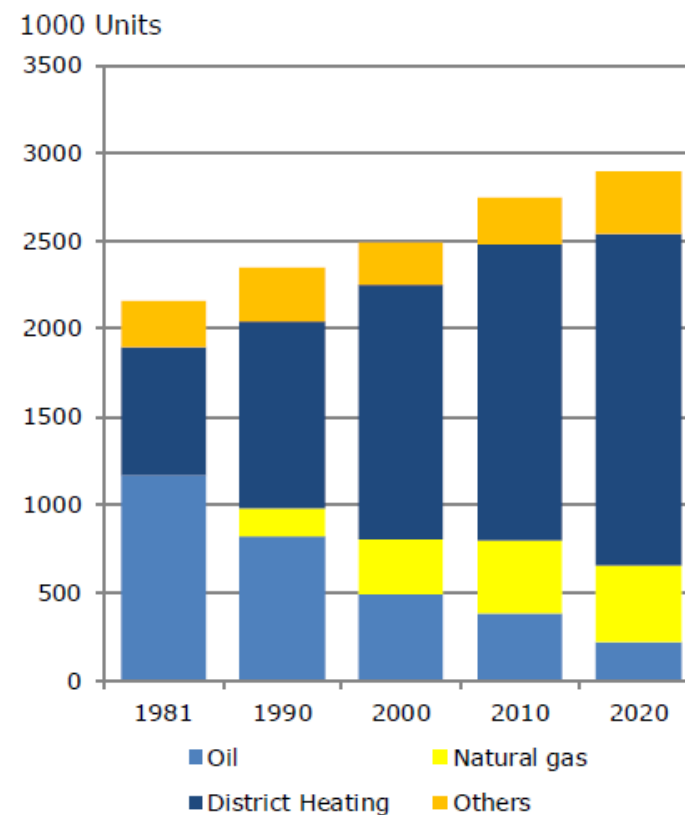
# DH in Denmark

# ENERGY CONSUMPTION HEATING

**Energy consumption for space heating in households**  
(Climate adjusted)

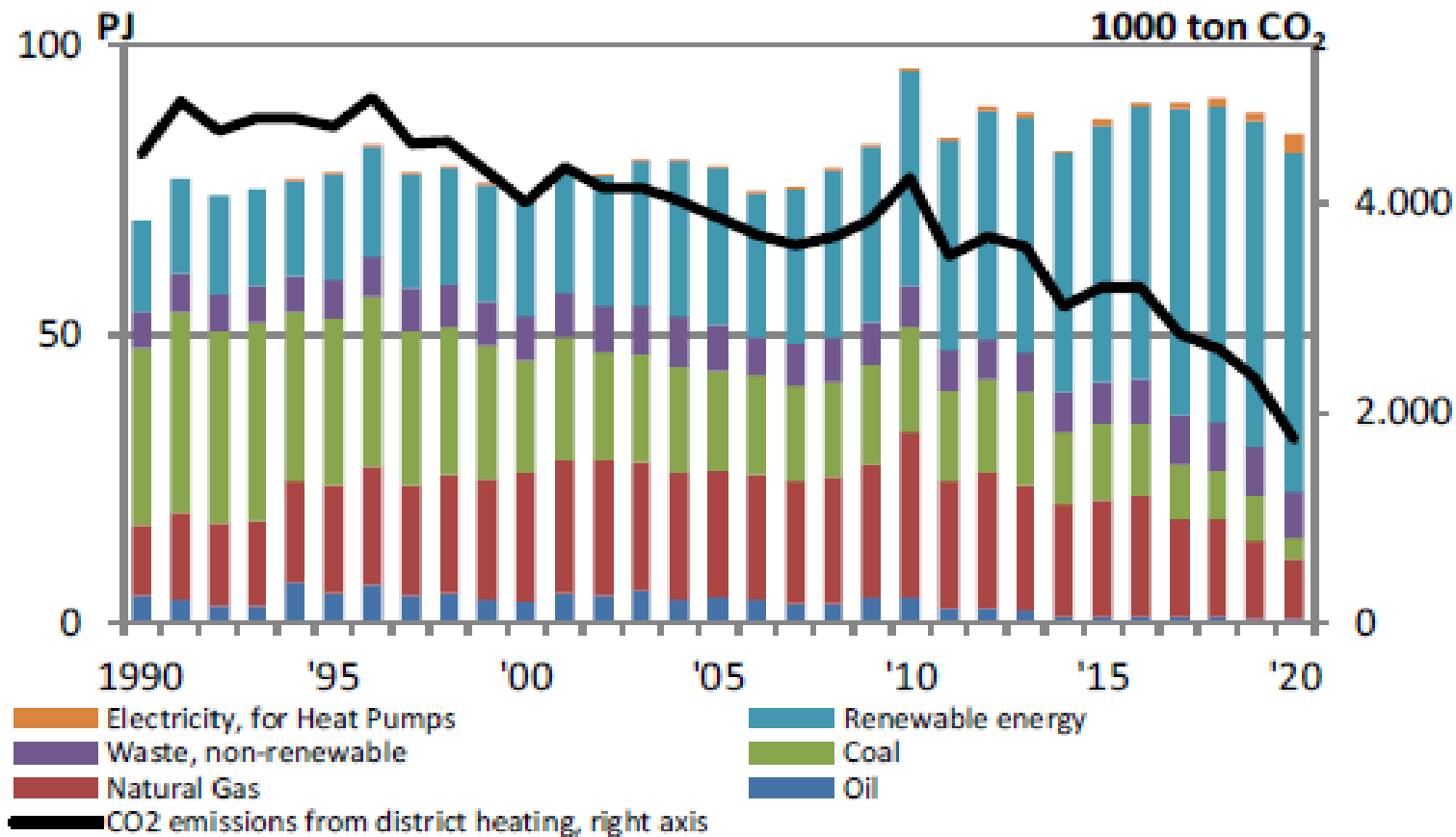


**Heating installations in households**



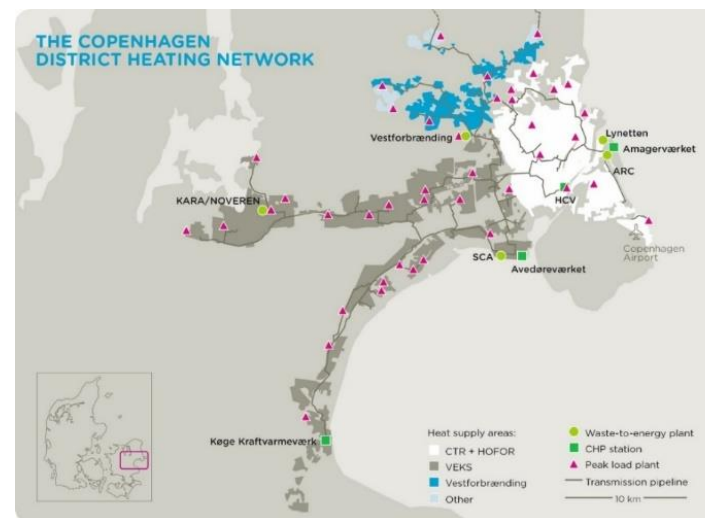


# District heating CO2 emissions and consumption by fuel



# District Heating in Denmark

- Half of heat demand (50%+)
- 2/3 of all households (app 1.695.000 / 64%)
- All homes in Copenhagen (98%)
- Today ~450 networks
- 68% RE



# Technically DH is NOT Complicated



- Like your own boiler – a lot bigger and a lot smarter!!
- Moving “free” heat to a useful place
- Extremely well proven technology/system!!

# Why do customers like district heating?

- What's not to like?
- Well informed customers
- It works!
- Trusted utility – not for profit
- Cost less and no price fluctuations
- Easy: fuel, carbon, green, safe...



# How did Denmark get there?

# Remarks

- Danish district heating is a complex structure developed over 100+ years
- *“The Danish Model”*
  - Works well .... in Denmark
  - Can inspire others
  - A solution to the natural monopoly



Plan – Coordinate – Legislate - Support

# Timeline of district heating in Denmark

1976: Electricity Act  
1979: Heat Act

1990's

2010 and 2012

2018 and 2020

2021 and 2022

- **CHP**, Cost efficiency
- Heat supply zoning in all municipalities 80's
- Obligations

- Heat supply zones established incl. natural gas compensation
- Heat planning and project proposals → EE and greener solutions (**NG/biomass instead of oil/coal**)
- CHP contributed with  $\frac{3}{4}$  of new power capacity from 90-97

- 2010: Biomass incentives → biomass in CHP's
- 2012: Danish conversion policy endorsed to promote district heating

- Electrification incentives
- **Natural gas is not an option**
- Natural gas compensation subsidized by the state
- Subsidies for phasing out oil and natural gas boilers
- Subsidy to roll-out green district heating
- Etc.

- Heating package to lower the impact of rising energy prices.
- Heat grant for low income families
- Investigating a ban on new gas boilers
- Increase amount of green gas
- Roll-out of district heating to natural gas areas by 2028, where feasible

# Consistent Energy Policy

## Long Term planning

### Legislation

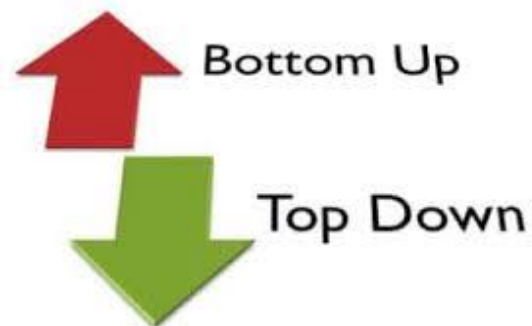
- 1976 – Electricity Act (CHP, Cost Eff)
- 1979 – Heat Supply Act + RES + WtE
- 1986 – Decentralized CHP
- 1990, 1993, 2008 – Increased biomass (new CHP and conversion)

### Incentives

- 1981 – Investment grants for biomass DH/CHP
- 1984, 1992 – Subsidies for CHP
- 1994 – Financial support to establish DH on biomass or natural gas
- 1991 – High energy tax and CO<sub>2</sub> tax on fossil fuels

### Clear business model

- Co-op or municipal
- Non-for-profit
- Long term perspective
- Municipal guaranteed loans
- Planning and zoning





# Toolbox – National Government

## Reaching 64 pct. district heating requires a toolbox of serious tools

- A strong legislation which promotes socio-economic infrastructures
- Cheap financing options
- Centralised data (technology catalogue, socio-economic assumptions, etc.)
- Heat supply zoning and natural gas compensation
- Obligations for a regular consumer to connect, stay connected, etc.
- Obligations for large consumers to be connected and supplied by DH
- Feasibility studies to ensure the most feasible heat solution
- Subsidies to incentivize a technology or fuel
- Making fossil fuels a non-alternative
- Etc.



# Local Government

## Local government – fill out the framework

- Local conditions and planning
- Create the zones
- Plan and/or approve projects
- Coordinate/guarantee connectability
- Project proposals

# Trust

- made DH a succes in Denmark

- Democratic ownership
- Consumer protection
- Strong control of the natural monopoly
- Transparency
- Not-for-profit



# Clear objectives

- made DH a succes in Denmark

- Only one: Lowest possible price – by law
- Green, job, import, fuel poverty – only later and local decision
- Social policy and energy policy is not merged

# The structure of the DHC

- made DH a succes in Denmark

- End-user/Customer owned
  - Co-operative or Municipal
- Responsible for the whole value chain
- Goal: Provide green heat at lowest possible price
- Create professional, *commercially acting* organisation



# Planning

- made DH a succes in Denmark



City wide approach

Local leadership

Zoning

- Long term perspective
- Flexible development speed
- Provide the security needed










Investor protection

Consumer protection

# Low hanging fruits?

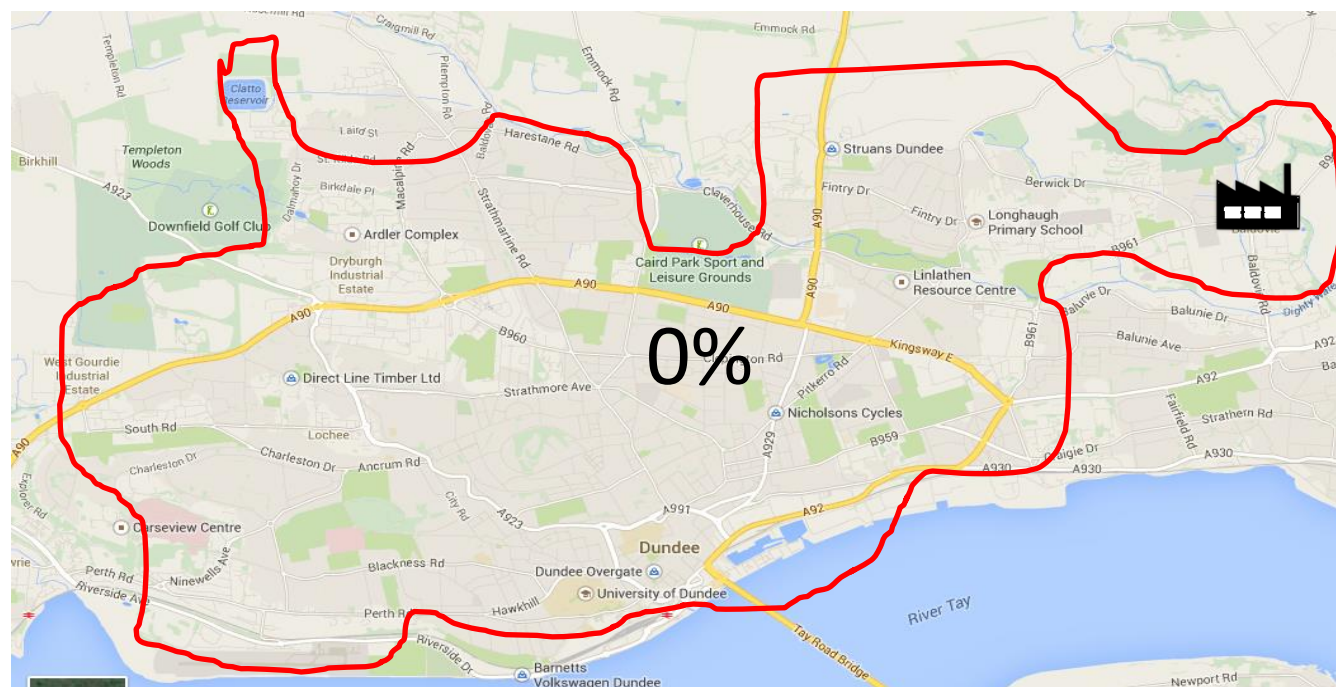


# IRR and different types of ESCO

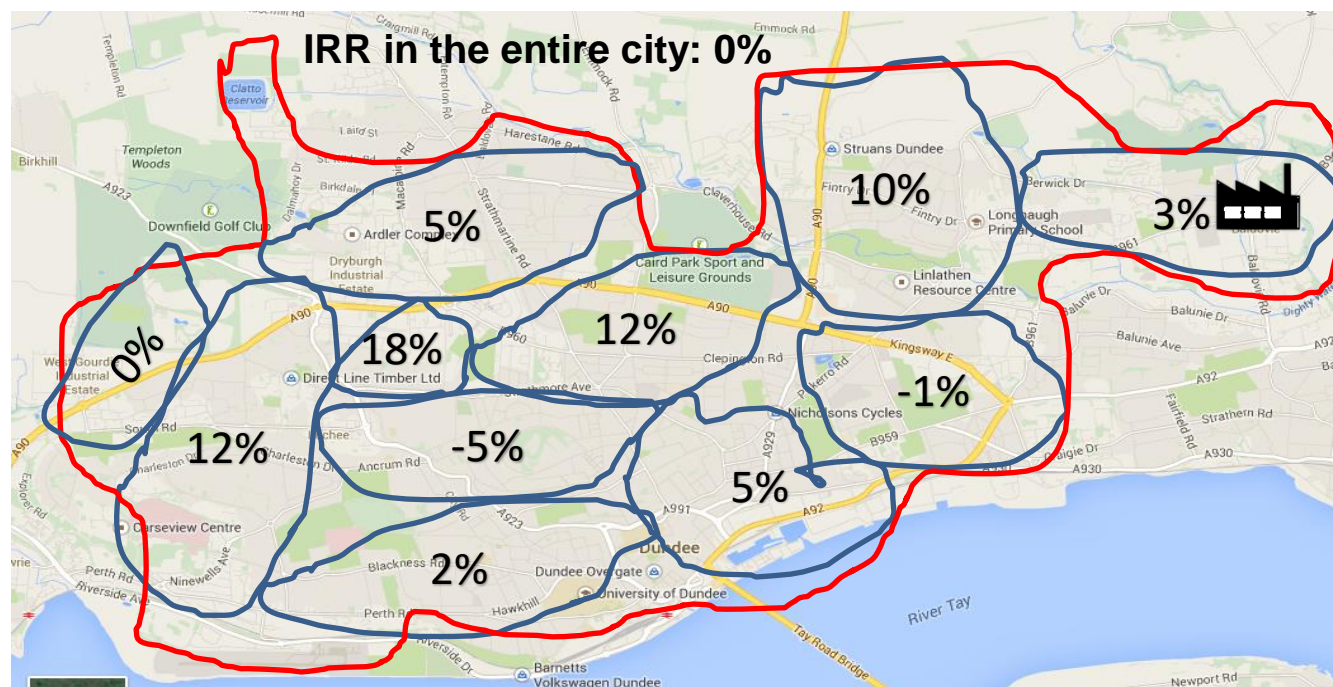
 14%	<i>IRR for a commercial ESCO (assumed)</i>
 ?%	Climbing the learning curve step by step
 ?%	Create council lead ESCO
 ?%	Build in extra network capacity to support future expansions
 ?%	Build equity to support future developments
 ?%	Improve quality to minimise operation and maintenance
 ?%	Build a surplus to balance income from year to year
	Lower prices Not relevant here!
 0%	Is that the lowest acceptable IRR for a project?



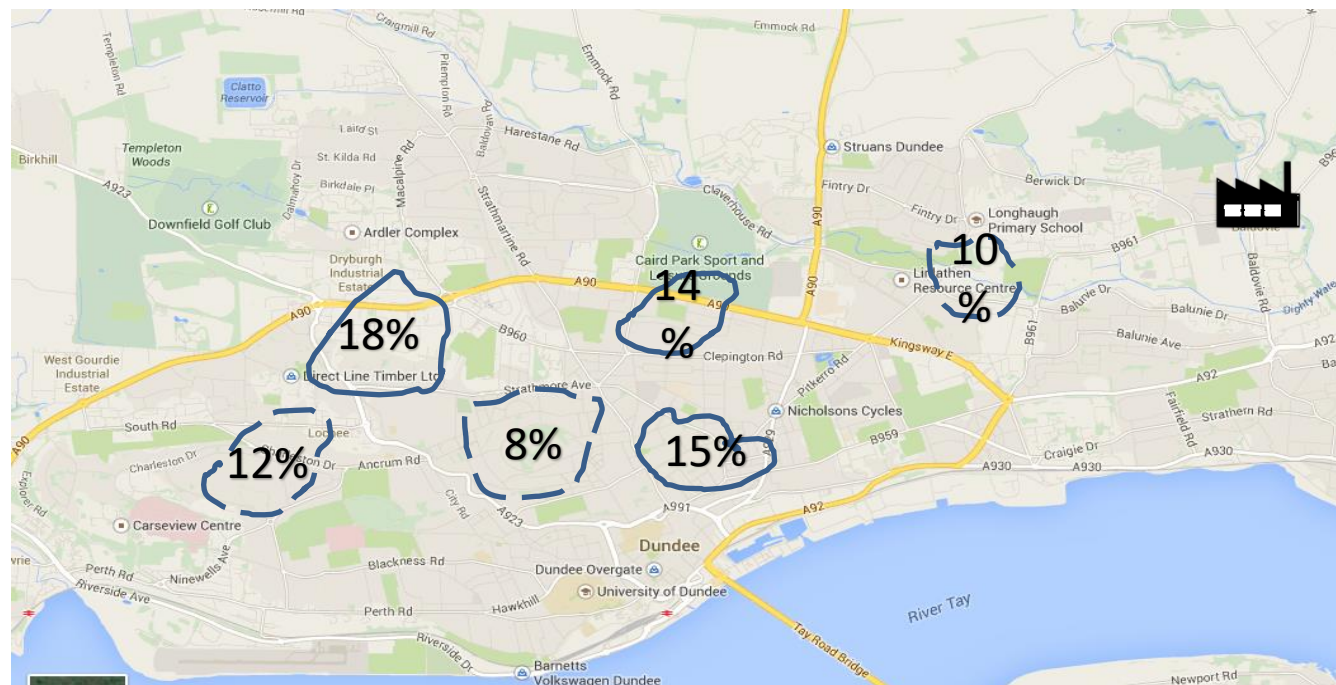
# Calculated IRR for the Entire city



# Several projects with different IRR



# If not planned, zoned and controlled



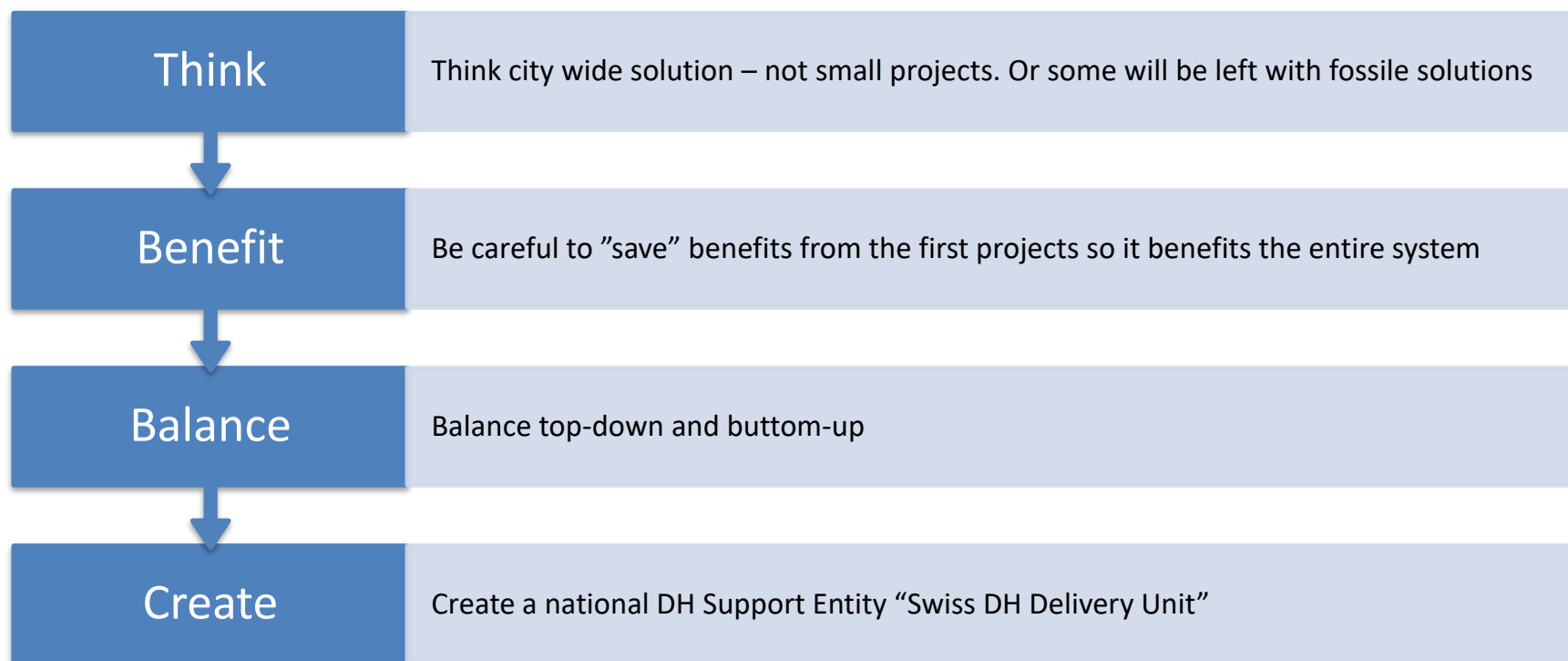
# Background for a Danish DH company II

- All contracts in open market competition – e.g. financial services, metering, billing, welding, maintenance....
- Competition to alternatives and among peers
- In Denmark no double systems
- Municipal guaranteed loans
- IRR calculations for new projects = 4% (safety margin)
- Long depreciation periods (20 – 30 years)

*“The business model we use in  
Denmark has been the prime driver  
for our industry”*

Managing director, large DH company  
in Denmark

# My thoughts - good ideas



# Developments today and tomorrow

- Gas is an obsolete technology!
- Carbon agenda:
  - NO NG
  - 70% reduction by 2030
  - Heat: 0% carbon
- PtX / Hydrogen
- Electrification – Heat pumps
- Digitalisation
- Storage
- Industrial surplus heat
- Efficiency !!!



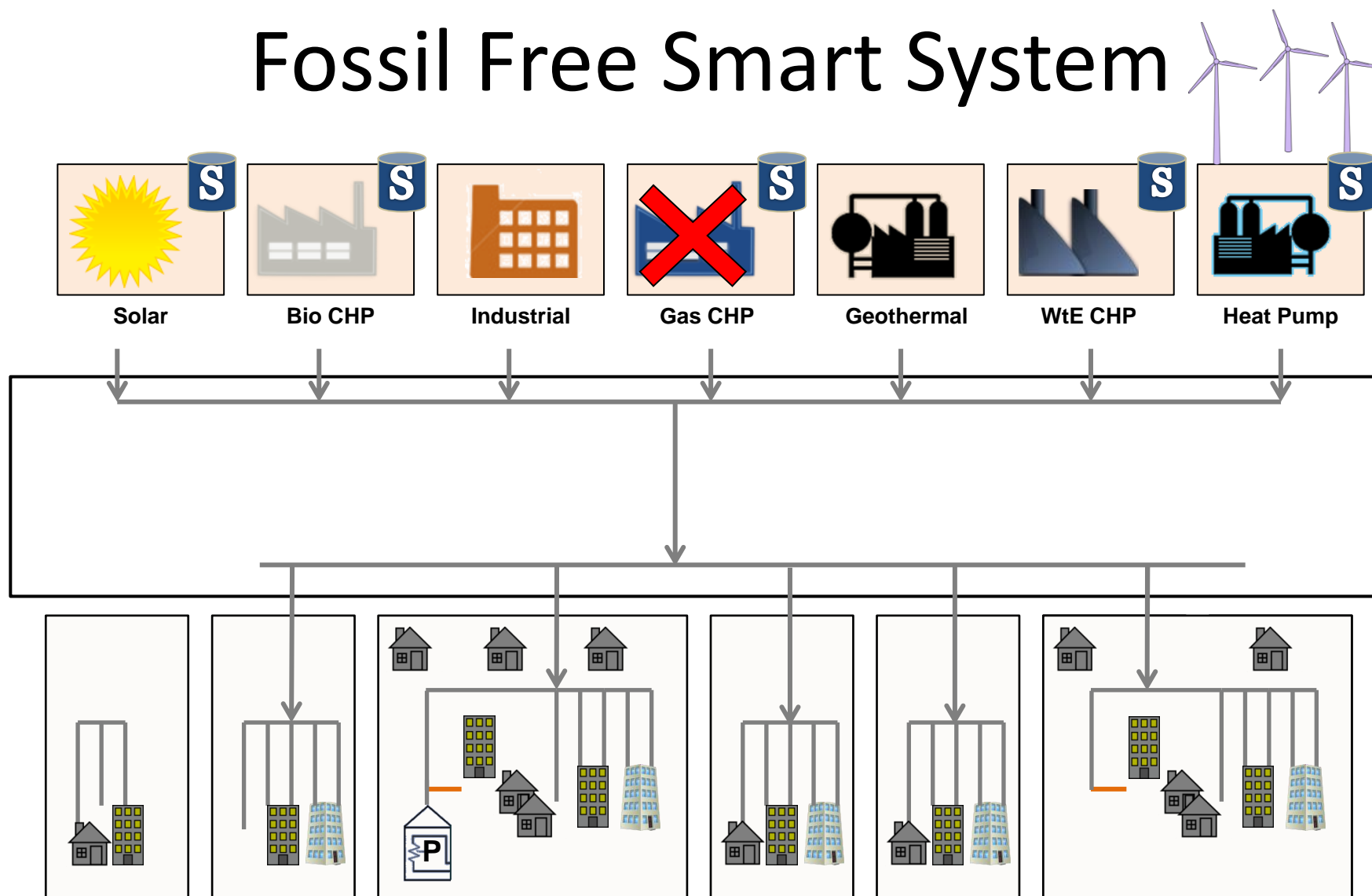
# The future is district heating!

- Carbon agenda: 70% reduction by 2030.....
- Heating 2030: de facto 0% carbon or less
- 500.000 more homes connected to DH





# Fossil Free Smart System



# Thank you

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Read out magazine  
HOT COOL!!

